

## Retail Survival in Tough Times (Paperback)



Filesize: 6 MB

### ***Reviews***

*This publication is definitely not simple to begin on studying but quite fun to see. It really is full of knowledge and wisdom I am just effortlessly can get a satisfaction of studying a created pdf.  
(Alfreda Bradtke)*

## RETAIL SURVIVAL IN TOUGH TIMES (PAPERBACK)



BookPod, United States, 2012. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.RETAIL SURVIVAL IN TOUGH TIMES Are you staying in or getting out? Retail is under fire! Both large chains and small shops are battling to survive. It s tough out there for retailers. Business is changing with consumers challenging retailers to adapt to their needs and the way they want to live and shop. Shops are closing everywhere and traffic flow to many shopping centres is falling. Several shop owners are struggling to get out of their leases. Online shopping is impacting on sales, rental costs are increasing and soon the carbon tax will further drain the profits of even the most successful stores. In this climate, how can retailers, both big and small survive? This book examines the following key issues: The impact of online shopping and how to fight back Negotiating a rental rebate from a landlord. Insuring that a supplier is giving the best deal. Using the techniques of ratio analysis to measure performance and ensure continuing support of the bank. Negotiating with the bank manager for a loan. Controlling cash flow and buying stock within your means. Maximising your profit from each square meter of store space. Using the technique of break even analysis to measure performance. The book also takes the retailer through the following steps of successfully exiting from the business: Succession planning. Bringing in a junior partner. Mentoring a successor. Valuing the business Using the lease to maximise the value of your sale. Appointing a suitable business broker. Hymie looks at the difficulties facing retailers, asks the hard questions and provides simple solutions. Retailers can go straight from this book to their office and implement his suggestions. About the Author: Hymie is a certified practicing accountant...



[Read Retail Survival in Tough Times \(Paperback\) Online](#)



[Download PDF Retail Survival in Tough Times \(Paperback\)](#)

## Other eBooks

---



**Dont Line Their Pockets With Gold Line Your Own A Small How To Book on Living Large**

Madelyn D R Books. Paperback. Book Condition: New. Paperback. 106 pages. Dimensions: 9.0in. x 6.0in. x 0.3in.This book is about my cousin, Billy a guy who taught me a lot over the years and who...

[Read Book »](#)

---



**Twitter Marketing Workbook: How to Market Your Business on Twitter**

Createspace Independent Publishing Platform, United States, 2016. Paperback. Book Condition: New. Workbook. 279 x 216 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Twitter Marketing Workbook 2016 Learn how to market your...

[Read Book »](#)

---



**Bully, the Bullied, and the Not-So Innocent Bystander: From Preschool to High School and Beyond: Breaking the Cycle of Violence and Creating More Deeply Caring Communities**

HarperCollins Publishers Inc, United States, 2016. Paperback. Book Condition: New. Reprint. 203 x 135 mm. Language: English . Brand New Book. An international bestseller, Barbara Coloroso s groundbreaking and trusted guide on bullying-including cyberbullying-arms parents...

[Read Book »](#)

---



**Kindle Fire Tips And Tricks How To Unlock The True Power Inside Your Kindle Fire**

CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 52 pages. Dimensions: 9.0in. x 6.0in. x 0.1in.Still finding it getting your way around your Kindle Fire Wish you had...

[Read Book »](#)

---



**Learn em Good: Improve Your Child s Math Skills: Simple and Effective Ways to Become Your Child s Free Tutor Without Opening a Textbook**

Createspace, United States, 2010. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.From a certified teacher and founder of an online tutoring website-a simple and...

[Read Book »](#)